

# Half-year Financial Report

1 January – 30 June 2025

# Consistent progress offset by FX and Tier 1 ramp-up delays

## Highlights of April–June 2025

- Revenue increased by 1.1% to EUR 36.9 million (EUR 36.5 million). Currency neutral growth was 1.9%.
  - Revenue from Partner channel increased by 2.6% to EUR 30.2 million (EUR 29.4 million).
  - Revenue from Direct channel decreased by -5.1% to EUR 6.7 million (EUR 7.1 million).
- Adjusted EBITA was EUR 11.9 million (EUR 13.2 million), 32.2% of revenue (36.1%).
- Earnings per share (EPS) amounted to EUR 0.03 (EUR 0.03).
- Cash flow from operating activities before financial items and taxes was EUR 13.8 million (EUR 20.7 million).
- In June, F-Secure signed and withdrew a EUR 35 million credit facility, marking the first step in refinancing the company's loan portfolio.
- On 8 July, F-Secure lowered its outlook for 2025 for revenue and adjusted EBITA.

## Highlights of January–June 2025

- Revenue increased by 1.5% to EUR 74.0 million (EUR 72.9 million). Currency neutral growth was 1.2%.
  - Revenue from Partner channel increased by 2.4% to EUR 60.3 million (EUR 58.8 million).
  - Revenue from Direct channel decreased by -2.1% to EUR 13.7 million (EUR 14.0 million).
- Adjusted EBITA was EUR 25.0 million (EUR 25.8 million), 33.8% of revenue (35.5%).
- Earnings per share (EPS) amounted to EUR 0.06 (EUR 0.06).
- Cash flow from operating activities before financial items and taxes was EUR 25.8 million (EUR 32.4 million).
- Net debt amounted to EUR 152.9 million (EUR 166.6 million) and the leverage ratio was 2.9x.

Figures in brackets refer to the corresponding period in the previous year, unless otherwise stated. Percentages and figures presented herein may include rounding differences and therefore may not add up precisely to the totals presented. Figures in this half-year report are unaudited.

# Revised outlook for 2025

## Revised on 8 July 2025

**Growth:** F-Secure expects low single-digit currency-neutral revenue growth for 2025.

**Profitability:** The group's adjusted EBITA margin is expected to be in the range of 32%–35% in 2025 (in 2024: 35.7%).

## Background for the outlook:

- F-Secure expects the core consumer cyber security market to grow mid-single digit CAGR mid- to long-term<sup>1)</sup>. F-Secure sees the potential to grow faster than the market, focusing on partner channel and its offering around Embedded security and Scam Protection. The growth may be moderated by uncertainties around consumer sentiment in certain markets and general economic volatility.
- Partner business and especially Embedded services are expected to drive F-Secure growth during 2025. Growth is expected to accelerate throughout the year as new partners and services gradually start to generate revenue.
- Direct business revenue development is expected to be negative due to the continued strategy of refraining from paid customer acquisition.
- Gross margin is expected to be slightly lower than in 2024 (86.2%) due to growth of strategic partners with embedded solutions, as these typically have a lower gross margin level than F-Secure Total business.
- F-Secure continues to develop its service, operations and production capabilities further to meet Tier 1 partner requirements. These efforts are still reflected in the higher cost base. As business scales we expect to leverage continued service level investments across a wider partner base, leading to positive adjusted EBITA % development over time.
- Capex level is expected to remain at a similar level to 2024. However, new product development projects related to partner demand can have an impact on the outcome.

# Financial targets

F-Secure's medium-term financial targets and dividend policy for the company reflect the company's growth ambitions and strategic direction. Year 2025 is still a business ramp-up year, after which the journey towards achieving the financial targets is expected to accelerate.

- **Growth:** High single digit growth (CAGR) with additional significant upside from major Tier 1 deals
- **Profitability:** Adjusted EBITA margin approaching 40% as revenue reaches EUR 200 million
- **Dividend Yield:** Around or above 50% of net profit, which can be adjusted as long as leverage is higher than the targeted level
- **Leverage:** Net debt / adjusted EBITDA ratio below 2.5x, excluding temporary impact from acquisitions

F-Secure Corporation follows the Rule of 40 metric as internal performance measurement and guiding principle, according to which the combined revenue growth rate and profitability margin should be equal to or greater than 40%.

<sup>1)</sup> Industry analyst views such as Gartner and IDC, and F-Secure management estimates.

# Financial performance

EUR million	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Revenue	36.9	36.5	1.1%	74.0	72.9	1.5%	146.3
Gross Margin	31.3	31.4	-0.2%	63.0	62.5	0.7%	126.0
% of revenue	84.8%	85.9%		85.1%	85.8%		86.2%
Operating expenses <sup>1)</sup>	-19.3	-18.1	6.8%	-37.6	-36.6	2.9%	-73.3
Sales & Marketing	-8.7	-8.7	0.2%	-16.9	-17.2	-1.9%	-33.4
Research & Development	-6.6	-5.7	14.8%	-13.0	-11.9	9.4%	-25.4
Administration	-4.0	-3.6	10.0%	-7.7	-7.5	3.7%	-14.5
Adjusted EBITA <sup>1)</sup>	11.9	13.2	-9.9%	25.0	25.8	-3.3%	52.2
% of revenue	32.2%	36.1%		33.8%	35.5%		35.7%
Items affecting comparability (IAC) <sup>2)</sup>	0.0	0.1		0.1	0.2	-68.2%	-1.4
EBIT	8.2	10.2	-19.3%	17.6	20.2	-12.7%	38.4
% of revenue	22.3%	28.0%		23.8%	27.7%		26.3%
Earnings per share (EUR) <sup>3)</sup>	0.03	0.03	-6.4%	0.06	0.06	0.0%	0.12
Earnings per share, adjusted for PPA amortization (EUR) <sup>3)</sup>	0.04	0.04	-4.8%	0.08	0.08	0.3%	0.16
Shareholder's equity per share, EUR				0.25	0.20		0.27
Operating cash flow	10.8	16.8	-36.1%	20.4	24.7	-17.3%	38.8
Cash conversion %	89.4%	124.5%		77.4%	94.5%		80.5%
Deferred revenue				24.7	25.9	-4.4%	28.5
Net debt (+) / Net cash (-)				152.9	166.6	-8.2%	163.6
Net debt/Adjusted EBITDA				2.9	3.2 <sup>4)</sup>		3.1
Gearing, %				345.2%	493.5%		356.0%
Equity ratio %				17.0%	12.6%		17.4%
Personnel at the end of the period				530	519	2.1%	529

1) Excluding Items Affecting Comparability (IAC) and depreciation and amortization.

2) A reconciliation and breakdown of items affecting comparability is presented at the end of this report.

3) Based on the average number of shares for the reporting period.

4) Net debt/Adjusted EBITDA for the last 12 months includes Lookout consumer business unit EBITDA on an illustrative basis as if the acquisition had been made on the first day of the period in question.

# Timo Laaksonen, President and CEO



We have continued to make meaningful progress in advancing our commercial performance, driving innovation, and enhancing operational excellence. In terms of execution, the adoption of new security services by Tier 1 partners has progressed slower than expected. In addition, the closing of new Tier 1 deals, both with existing and new partners, has been delayed due to factors deriving from partners such as organizational changes, shifting priorities, limited resources, and evolving business cases. The weakening of the US dollar by more than 10 percent during the first half of the year has a substantial impact, resulting in a negative effect of more than EUR 3 million on the full-year revenue based on the current exchange rate compared to the level in the beginning of 2025. F-Secure's revenue grew by 1.1% in the second

quarter, currency neutral growth was 1.9%. Despite these challenges, we maintain a robust pipeline of opportunities and remain optimistic about future growth.

We have made progress especially in securing and expanding deals with Tier 1 partners. We secured a new contract for Embedded Security with a Latin American insurance company, expanded our partnership with TDS Telecom in the US, and expanded our business with Japanese telecom operator Docomo. Our Embedded Security portfolio sales grew by 4.6% during the quarter, showing solid performance. Among our key markets Japan, Sweden and Finland showed significant growth.

F-Secure was named the leading cybersecurity partner for telcos in STL Partners<sup>1)</sup> latest report, highlighting our technology, threat intelligence and proven track record. We received the Most Innovative PoC Award at Fiber Connect<sup>2)</sup> 2025 for our joint Proof of Concept and earned a Gold Medal from EcoVadis<sup>3)</sup>, placing us in the top five percent of over 150,000 companies worldwide for sustainability performance. EcoVadis medals serve as a benchmark for trustworthy and transparent sustainability performance.

In May, we hosted our global SPECIES 2025 partnership event in Madrid, focused on networking and sharing best practices. The event was once again remarkable success, attracting a record number of our partners from around the world. We introduced new advancements in scam protection, launched our human-centric research organization under the new name Illuminate, and unveiled Halo, our new benchmark for the best consumer cybersecurity experience, along with a new partner business platform, Horizon.

In May, we took a significant stride in our mission to become the world's #1 scam protection provider with the launch of a standalone Scam Protection product. It offers consumers greater flexibility and access in the face of rising online scams. We're making our best-in-class tools more accessible and giving consumers the flexibility to stay safe on their own terms.

As we move forward, we are confident in our strategic direction and the initiatives we have in place. Together, with F-Secure fellows, our partners and shareholders, we will continue to seize opportunities, ensuring that F-Secure remains at the forefront of cybersecurity and innovation.

<sup>1)</sup>STL Partners helps telcos, technology, and digital infrastructure companies to innovate, grow and stay ahead of the competition by providing actionable insights and practical guidance on emerging challenges and opportunities, with a focus on innovation and identifying new sources of growth. <https://stlpartners.com>

<sup>2)</sup><https://fiberbroadband.org/2025/06/04/fiber-broadband-association-awards-connected-home-subscriber-experience-concepts-at-fiber-connect-2025/>

<sup>3)</sup>EcoVadis is a global standard for resilient, sustainable supply chains. Trusted data, actionable insights, continuous improvement. <https://ecovadis.com/>

# Group performance

## Revenue by sales channel

EUR million	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
<b>Revenue from external customers</b>							
Partner channel	30.2	29.4	2.6%	60.3	58.8	2.4%	118.2
Security Suite	24.2	23.7	2.1%	48.7	47.5	2.5%	95.7
Embedded Security	5.9	5.7	4.6%	11.6	11.3	2.1%	22.5
Direct channel (E-commerce)	6.7	7.1	-5.1%	13.7	14.0	-2.1%	28.0
<b>Total</b>	<b>36.9</b>	<b>36.5</b>	<b>1.1%</b>	<b>74.0</b>	<b>72.9</b>	<b>1.5%</b>	<b>146.3</b>

F-Secure reports Partner channel revenue divided into its main product portfolios: Security Suite and Embedded Security. This reporting approach aims to increase transparency in the development of the company's product mix, as the portfolios have different levels of profitability.

**Security Suite:** F-Secure Total is an all-in-one consumer cybersecurity application that provides complete protection against scams as well as security, privacy and identity protection on all consumers' personal devices.

**Embedded Security:** Comprehensive portfolio of consumer cybersecurity capabilities available as Software Development Kits (SDKs) and cloud Application Programming Interfaces (APIs) that can be embedded in Service Provider's app or service, including also F-Secure Sense, which provides router security. Embedded Security typically has a lower gross margin than Security Suite due to lower pricing, and higher expected volumes. The partner is responsible for the implementation of the solution.

## Revenue by geography

EUR million	4-6/2025	4-6/2024	Change %	Currency neutral change %	1-6/2025	1-6/2024	Change %	Currency neutral change %	1-12/2024
<b>Revenue from external customers</b>									
Nordic countries	11.3	10.4	8.2%	8.1%	22.2	20.8	6.7%	6.7%	42.0
Rest of Europe	11.7	12.1	-3.2%	-3.1%	23.6	24.2	-2.5%	-2.6%	48.1
North America	11.0	11.6	-5.4%	-2.6%	22.9	22.9	0.0%	-0.7%	45.5
Rest of the world	2.9	2.4	23.3%	21.0%	5.4	5.1	6.3%	5.2%	10.6
<b>Total</b>	<b>36.9</b>	<b>36.5</b>	<b>1.1%</b>	<b>1.9%</b>	<b>74.0</b>	<b>72.9</b>	<b>1.5%</b>	<b>1.2%</b>	<b>146.3</b>



# April–June 2025

## Revenue

F-Secure revenue increased by 1.1% and was EUR 36.9 million (EUR 36.5 million). Growth was burdened by the significantly weakened US dollar. Currency neutral growth was 1.9%. On the operational side, the adoption of new security services by Tier 1 partners has progressed slower than expected. In addition, the closing of new Tier 1 deals, both with existing and new partners, has been delayed. Deferred revenue decreased by 9.2% from the previous quarter, mainly due to normal seasonal variation in billings of some large partner contracts.

### Partner channel

Partner channel revenue increased by 2.6% and was EUR 30.2 million (EUR 29.4 million).

**Security Suite** revenue increased by 2.1% and was EUR 24.2 million (EUR 23.7 million). Thanks to continued good progress with Total conversion, average revenue per user (ARPU) increased. The increase in revenue was offset by continued decline in revenue from one partner as it navigates challenges within its core business. Progress in North America was weak partly due to lower price levels of existing customers.

Revenue from **Embedded Security** increased by 4.6% and was EUR 5.9 million (EUR 5.7 million) driven by continued strong performance in Japan. In the US market, the majority of revenue is attributable to Embedded Security. Therefore, the performance was offset by the weakening of the US dollar.

Partner channel revenue in North America was negatively affected by the weak US dollar. In the Nordics, activity was strong in Sweden and Finland. The DACH region<sup>1)</sup> continued to perform well except for Germany, where revenue declined significantly due to ongoing challenges faced by a key partner in its core business.

### Direct channel

Direct channel revenue decreased by -5.1% and was EUR 6.7 million (EUR 7.1 million). However, service renewal rates were high and ARPU development was healthy. Direct channel revenue was supported by strong F-Secure eCommerce billings

<sup>1)</sup> Germany, Austria, and Switzerland.

in the previous quarters. The continued lower level of paid customer acquisition investments is reflected in Direct business new sales as planned.

## Gross margin

As expected, gross margin was somewhat lower due to the higher growth of the Embedded business. It totaled EUR 31.3 million (EUR 31.4 million), or 84.8% of revenue (85.9%).

## Operating expenses

Operating expenses excluding depreciation and amortization and items affecting comparability were EUR -19.3 million (EUR -18.1 million). Sales and marketing costs were in line with previous year and totaled EUR -8.7 million (EUR -8.7 million). Research and development (R&D) costs increased by 14.8% and were EUR -6.6 million (EUR -5.7 million) and administration costs increased by 10.0% and totaled EUR -4.0 million (EUR -3.6 million). The increase in R&D costs is a result of the different timing of R&D capitalization projects, and administration costs increased due to a few one-time items. F-Secure continues to invest in capabilities to meet partner needs, while maintaining prudent cost control taking into account the current growth rate and foreign exchange headwinds.

Depreciation and amortization excluding purchase price allocation (PPA) amortization increased due to the higher R&D capitalization during the last couple of years and totaled EUR -2.1 million (EUR -1.4 million). PPA amortization related to the Lookout consumer security business acquisition totaled EUR -1.9 million (EUR -1.9 million).

## Profitability

Adjusted EBITA was EUR 11.9 million or 32.2% of revenue (EUR 13.2 million, 36.1%). EBIT was EUR 8.2 million and 22.3% of revenue (EUR 10.2 million, 28.0%), the decline was mainly explained by higher amortizations of capitalized R&D expenses.

# January-June 2025

## Revenue

F-Secure revenue increased by 1.5% and was EUR 74.0 million (EUR 72.9 million). Revenue development was offset by Tier 1 ramp-up delays. Currency- neutral growth was 1.2%.

### Partner channel

Partner channel revenue increased by 2.4% and was EUR 60.3 million (EUR 58.8 million).

**Security Suite** revenue increased by 2.5% and was EUR 48.7 million (EUR 47.5 million). Thanks to continued good progress with Total conversion, average revenue per user (ARPU) increased. The increase in revenue was offset by the continued decline in revenue from one of our current partners as it navigate challenges within its core business.

Revenue from **Embedded Security** increased by 2.1% and was EUR 11.6 million (EUR 11.3 million). Underlying business in Japan was good throughout the period, but first quarter revenue was negatively impacted by one-time revenue recognition timing adjustment of EUR 0.3 million related to Japan.

Partner channel revenue in North America was weak, partly due to US dollar fluctuations. In the Nordics, Sweden and Finland continued to show solid performance. Our business in the DACH region<sup>1)</sup> developed well except for Germany, where we saw significant revenue declines due to ongoing challenges with partner performance. Japan continued to perform well.

### Direct channel

Direct channel revenue declined slightly, by -2.1%, and was EUR 13.7 million (EUR 14.0 million). However, service renewal rates were high and ARPU development was healthy. Direct channel revenue was supported by strong F-Secure eCommerce billings in the previous quarters. The continued lower level of paid customer acquisition investments is reflected in Direct business new sales as expected.

## Gross margin

As expected, gross margin was close to the level of the comparison period due to similar business mix. It totaled 63.0 million (EUR 62.5 million) or 85.1% of revenue (85.8%).

## Operating expenses

Operating expenses excluding depreciation and amortization and items affecting comparability were EUR -37.6 million (EUR -36.6 million). Sales and marketing costs totaled EUR -16.9 million (EUR -17.2 million). Research and development (R&D) costs were EUR -13.0 million (EUR -11.9 million) and administration costs were EUR -7.7 million (EUR -7.5 million). R&D costs remained somewhat higher due to the different timing of R&D capitalization projects.

Depreciation and amortization excluding purchase price allocation (PPA) amortization increased due to the higher R&D capitalization during the last couple of years and totaled EUR -4.2 million (EUR -2.6 million). PPA amortizations related to the Lookout consumer security business acquisition totaled EUR -3.9 million (EUR -3.9 million).

## Profitability

Adjusted EBITA amounted to EUR 25.0 million or 33.8% of revenue (EUR 25.8 million, 35.5%). EBIT was EUR 17.6 million and 23.8% of revenue (EUR 20.2 million, 27.7%), and this decline was mainly explained by higher amortization of capitalized R&D expenses.

<sup>1)</sup> Germany, Austria, and Switzerland.



# Cash flow, financial position and financing

EUR million	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Cash and cash equivalents				14.1	16.9	-16.6%	8.1
Bank loans, non-current				135.9	145.7	-6.7%	130.9
Bank loans, current				30.0	35.0	-14.3%	38.0
Interest-bearing receivables				-	3.7		3.8
Lease liabilities, non-current				0.6	0.5	8.1%	0.5
Lease liabilities, current				0.5	0.7	-36.3%	0.7
Other interest-bearing liabilities				-	5.2	-100.0%	5.3
Financial income	0.4	0.4	5.9%	0.8	0.8	7.1%	1.7
Financial expense	-2.6	-3.7	-29.5%	-5.0	-6.9	-27.5%	-13.1
Capital Expenditure	2.8	3.5	-20.8%	5.5	6.9	-19.9%	11.2
% of revenue	7.6%	9.7%		7.4%	9.4%		7.7%

In January–June 2025, cash flow from operating activities before financial items and taxes amounted to EUR 25.8 million (EUR 32.4 million). Cash flow from operations was EUR 20.4 million (EUR 24.7 million). In the second quarter, the cash conversion rate was on a regular level of 89.4% against the exceptionally strong comparison period (124.5%). First installment of the dividend, amounting to EUR 3.5 million, was paid in April. Cash at the end of June 2025 stood at EUR 14.1 million (EUR 16.9 million).

During the quarter F-Secure signed and withdrew a EUR 35 million loan from Nordic Investment Bank (NIB). The loan is the first step to refinancing the company's loan portfolio. This loan has a seven-year maturity, and the first two years of the loan are repayment-free. F-Secure made a term loan repayment of EUR 15 million and an additional repayment of EUR 15 million to the existing bank loan in June 2025. The Group has a revolving credit facility (RCF) of EUR 20 million that matures in 2028. The RCF was undrawn at the reporting date.

At the end of June 2025, F-Secure net debt amounted to EUR 152.9 million (EUR 166.6 million) and net debt to adjusted EBITDA ratio was 2.9x. Subsequently, the equity ratio was 17.0% (12.6%).

All Group's loan agreements include a quarterly measured financial covenant based on the ratio between net debt and EBITDA. The Group has met these covenant terms and conditions on the reporting date.

Total assets were EUR 261.1 million (EUR 274.7 million) at the end of June 2025.

As of 30 June 2025, current lease liabilities were EUR 0.5 million (EUR 0.7 million) and non-current lease liabilities were EUR 0.6 million (EUR 0.5 million). The lease liabilities relate to leases for office premises and cars.

During the quarter F-Secure cleared demerger-related payables to WithSecure totaling EUR 5.3 million and receivables from WithSecure totaling EUR 3.7 million as per the original repayment schedule. There are no more outstanding balances between WithSecure and F-Secure.

In April–June 2025, capex was EUR 2.8 million (EUR 3.5 million) and was mainly related to technology.

# Organization and leadership

At the end of June 2025, F-Secure had 530 (519) employees. The average number of personnel in the first half of 2025 was 515 (511).

## F-Secure Leadership Team

On 17 June 2025, the company announced the following changes in the F-Secure Leadership Team; Toby White, Chief Technology Officer (CTO) and a member of the Leadership Team decided to leave F-Secure. He will continue working at F-Secure until July 31, 2025.

Santeri Kangas (MBA, born 1971) was appointed CTO and a member of the Leadership Team as of October 1, 2025. In his new role, he will be responsible for leading F-Secure technology strategy, threat research and engineering as the company continues to scale its consumer cyber security solutions globally. TL Viswanathan, F-Secure Chief Product Officer, will serve as interim CTO until October 1, 2025.

The composition of the Leadership Team was as follows:

Timo Laaksonen	President & Chief Executive Office
Richard Larcombe	Chief Marketing Officer
Nina Lehto	Senior Vice President, Services
Antero Norkio	Senior Vice President, Corporate Development
Bruno Rodriguez	Chief Revenue Officer
Sari Somerkallio	Chief Financial Officer
Kaisa Tikka-Mustonen	Chief People Officer
TL Viswanathan	Chief Product Officer, interim CTO until October 1, 2025
Toby White	Chief Technology Officer, until July 31, 2025
Santeri Kangas	Chief Technology Officer, as of October 1, 2025

# Shares and shareholders

At the end of June 2025, the registered share capital of F-Secure was 80,000 and the company had 174,673,165 fully paid shares.

F-Secure has one share class and the company's shares are included in a book-entry system. The closing price of the share at the end of June 2025 was EUR 1.91. In January–June 2025, the highest price paid was EUR 2.03 and the lowest EUR 1.60. In January–June 2025, the share's volume weighted average price was EUR 1.75. The share trading volume in January–June 2025 was EUR 34.6 million and 19.8 million shares. On 30 June 2025, the company's market capitalization was EUR 334 million.

The number of registered shareholders at the end of June 2025 was 34,479, including nominee registers. The list of the shareholders of F-Secure Corporation is based on the information given by the Euroclear Finland Ltd.

F-Secure did not hold any treasury shares at the end of the review period.

# Governance

## Resolutions of the Annual General Meeting of F-Secure Corporation and organizational meeting of the Board of Directors

The Annual General Meeting of F-Secure Corporation and organizational meeting of the Board of Directors was held on April 1, 2025. The Annual General Meeting adopted the annual accounts and the consolidated annual accounts for the financial year that ended on December 31, 2024, discharged the members of the Company's Board of Directors and the CEO from liability, and approved all proposals made to the Annual General Meeting by the Board of Directors. The Annual General Meeting also approved the 2024 remuneration report for governing bodies. The resolution is advisory according to the Finnish Companies Act.

The Annual General Meeting resolved that a dividend of EUR 0.04 per share be paid in two instalments of EUR 0.02 per share each.

The Annual General Meeting resolved that the number of the Board members shall be seven and the current members Pertti Ervi, Petra Teräsaho and Tommi Uitto were re-elected to the Board of Directors. Alessandro Adriani, Roxana Diaconescu and Cornelia Schaurecker were elected as new members. Rachit Mittal, who belongs to the personnel of the corporation, was also elected as a new member of the Board of Directors.

Board remuneration was resolved as proposed and shall remain unchanged with the exception of additional remuneration for Personnel and Nomination Committee Chair and members of the Board Committees. The remuneration is as follows:

- EUR 80,000 annually for the Chair of the Board of Directors,
- EUR 38,000 annually for the external members of the Board of Directors, and
- EUR 12,667 for members employed by F-Secure,
- EUR 10,000 additional remuneration for the Audit Committee Chair,
- EUR 4,000 additional remuneration for the Personnel and Nomination Committee Chair,
- EUR 2,000 additional remuneration for the Audit Committee and Personnel and Nomination Committee members.

It was resolved that approximately 40% of the remuneration be paid as shares in the Company repurchased from the market or as treasury shares held by the Company. The Company will pay any transfer tax levied on the repurchase of shares. The Company will repurchase the shares or transfer shares held by the Company as treasury shares in the name and on behalf of the members of the Board of Directors.

Furthermore, the travel expenses and other costs of the members of the Board of Directors directly related to board work are paid in accordance with the Company's policy in force from time to time and that each member of the Board of Directors of F-Secure is paid a predetermined travel fee in addition to travel expenses for meetings held outside their country of residence as follows: A separate meeting fee of EUR 1,000 is paid to the Board members travelling from another European country to an on-site meeting in Europe. If inter-continental travel is required, the fee is EUR 2,000. No separate travel fee will be paid to members of the Board of Directors employed by the Company.

The Annual General Meeting re-elected the audit firm PricewaterhouseCoopers Oy as Auditor as well as the Sustainability Reporting Assurance Provider of the Company. Mr. Samuli Perälä, APA, will continue as the Company's Responsible Auditor and also Authorized Sustainability Auditor. The Auditor and the sustainability reporting assurance provider will be remunerated in accordance with the invoice approved by the Company.

The Annual General Meeting resolved to amend Article 7 of the Company's Articles of Association so that in addition to the auditor, the company has a sustainability reporting assurance provider. It was further resolved to amend Article 11 of the Articles of Association so that, in addition to the provisions of Article 11 of the Articles of Association currently in force, the Annual General Meeting shall elect the sustainability reporting assurance provider and decide on the remuneration of the sustainability reporting assurance provider.

Further, the Board was authorized to decide on the repurchase of the company's own shares as well as to decide on a share issue and the issuance of special rights entitling to shares. Both authorizations are valid until the conclusion of the next Annual General Meeting, but no later than June 30, 2026. The authorizations cancel the Company's prior authorizations concerning the repurchase of the own shares and the issuance of shares and special rights entitling to shares.

In the organizational meeting of the Board of Directors, Pertti Ervi was re-elected as Chair of the Board of Directors. From among its members, the Board elected Petra Teräsaho (Chair), Pertti Ervi and Cornelia Schaurecker as members of the Audit Committee. From among its members, the Board elected Pertti Ervi (Chair), Alessandro Adriani and Roxana Diaconescu as members of the Personnel and Nomination Committee. The Board of Directors has evaluated the independence of its members of the company and significant shareholders. All members are independent of the Company's major shareholders. All members are independent of the Company with the exception of Rachit Mittal, who is an employee of the Company.

More detailed information can be found in the stock exchange release published April 1, 2025. Similarly, the minutes of the Annual General Meeting are available on the company's website at [https://www.investors.f-secure.com/en/investors/corporate\\_governance/annual\\_general\\_meeting\\_2025](https://www.investors.f-secure.com/en/investors/corporate_governance/annual_general_meeting_2025).

# Significant events after the review period

## F-Secure lowered full year 2025 revenue and adjusted EBITA outlook

On 8 July 2025, F-Secure lowered the outlook for the full year 2025 revenue and adjusted EBITA.

### Updated outlook for 2025:

**Growth:** F-Secure expects low single-digit currency-neutral revenue growth for 2025.

**Profitability:** The group's adjusted EBITA margin is expected to be in the range of 32%–35% in 2025 (in 2024: 35.7%).

# Risks and uncertainties

## Risks related to F-Secure's operating environment

Intensifying competition in the consumer security market could lead to a general decline in the price level and affect F-Secure's ability to maintain or increase its market share, and the intensifying competition could thus have an adverse effect on F-Secure's revenue, profitability and market share.

F-Secure may not be able to keep up with rapid changes in customer demand, distribution channels, technologies such as AI and the evolution of consumer cybersecurity threats such as scams, which could have an adverse effect on F-Secure reputation, competitiveness, operational results and financial position.

Uncertainty about F-Secure's key markets, financial markets and general economic situation could have an adverse effect on F-Secure's business and growth opportunities and reduce the demand or increase the cost of the products and services offered by F-Secure. Geopolitical instability has increased uncertainty in the world and the risk of unexpected disruptions of the world economy. For example, the war in Ukraine has caused some exceptional consequences to the cybersecurity landscape, such as highly visible governmental activities, as well as organized civilian response to the war efforts. In addition, there is a risk that F-Secure may be indirectly affected by escalating trade war ("tariffs") that may increase inflation, reduce consumer purchasing power or otherwise negatively affect consumers and F-Secure's channel partners.

## Risks related to F-Secure's business operations and strategy

If F-Secure's agreement with a significant business partner or Channel Partner is terminated or expires, or if F-Secure is unable to continue to work with a business partner or Channel Partner on acceptable terms, or if a channel partner fails to fulfill its obligations, this could significantly reduce F-Secure's revenues, increase its costs, hinder its operations and weaken its ability to provide services or solutions to its customers. In addition, some Channel Partners may be slow to adopt new solutions, which may delay F-Secure's revenue growth or increase maintenance-related costs.

The loss of key personnel and skilled employees, the possible delay in new hires or increase in personnel expenses could weaken F-Secure's profitability and the standard of its services or solutions, hinder operations and prevent F-Secure from successfully developing and growing its business.

Actual, possible or perceived defects, disruptions or vulnerabilities in F-Secure products or services, including risks from usage of AI technologies, could lead to security breaches or cybersecurity attacks and errors. Such incidents may also result from errors or misuse by F-Secure employees or business partners. These issues could harm F-Secure or its customers' reputation, reduce sales, disrupt operations, tie up personnel resources, lead damage claims and increase other costs.

F-Secure channel partners may not always promote the latest version of our product offering, and end customers on various channels may be using older product versions ("legacy products"). Supporting these legacy products may increase F-Secure costs or adversely affect planned future product releases, their scope, availability and/or competitiveness, while migrating end-customers to the latest product versions may take time, require additional investments and thus affect revenue growth.

F-Secure provides consumer cybersecurity solutions to some of the largest Service Providers in the world ("Tier 1 Channel Partners") and aims to win new Tier 1 Channel Partner contracts. Tier 1 Channel Partners may require solutions that F-Secure is unable to develop, deliver and maintain at the expected level of profitability. These contracts may also expose F-Secure to Service Level Agreement claims (support penalties) or other similar and material contractual liabilities, such as related to a consumer data breach. F-Secure may be required to make upfront investments to develop and deliver these solutions, which may have a negative impact on F-Secure product roadmaps, company revenues and profitability.

F-Secure is in the process of transforming the company and its operating model with its growth strategy. Changes in the company's strategic priorities, structure and processes may take time to become effective. Additionally, these changes may at least initially have a negative impact on the company's product roadmap and its operations. New strategy and implemented changes may also lead to higher attrition rate. These combined can have a negative impact on the financial outlook of the company.



## **Risks related to the technology used by F-Secure, intellectual property rights and other regulations**

Any malfunction in technologies, IT systems or network connections used by F-Secure or any security breaches could result in disruption of F-Secure's service offerings. F-Secure may fail to register, protect, manage, maintain and enforce its intellectual property rights, and F-Secure may be subject to intellectual property infringement claims, which may result in significant costs. Leakage of personal data collected by F-Secure may have a material adverse effect on F-Secure's business and reputation and result in claims for damages as well as fines and orders imposed by the authorities. As is customary in the cyber security industry, F-Secure protection is a combination of its own IPR and third-party solutions. F-Secure continues to have a relationship with Lookout and WithSecure for certain protection capabilities after the spin-off and demerger and has entered into TSAs with both companies. The inability of third parties such as Lookout or WithSecure to provide these protection capabilities could have a material adverse effect on F-Secure's business and its customers.

## **Risks related to F-Secure's financial position and financing**

The number of operations and locations outside the eurozone in different currencies exposes F-Secure to a risk related to currency fluctuations. Changes in the exchange rates between currencies could have an adverse effect on F-Secure's revenue, results and financial position. F-Secure is exposed to transaction risks caused by purchasing and selling products and goods in currencies that are not F-Secure's home currencies, in particular the US dollar. In addition, F-Secure is exposed to investment risks in its units abroad and translation risks that arise when investments in subsidiaries in different currencies are converted into F-Secure's operational currency, i.e., the euro. Furthermore, F-Secure financed the acquisition of Lookout's consumer security business with bank debt subject to leverage covenants. Failure to comply with the covenants would lead to early expiry of the debt. Changes in interest rates have an impact on interest costs.

# Financial Reporting in 2025

In 2025, F-Secure Corporation will publish financial information as follows:

- Interim Report for January–September 2025 on Tuesday, 28 October 2025

Helsinki, 18 July 2025

Board of Directors  
F-Secure Corporation

# Income Statement

EUR thousand	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Revenue	36,880	36,492	1.1 %	73,983	72,869	1.5 %	146,258
Cost of revenue	-5,589	-5,129	9.0 %	-11,016	-10,340	6.5 %	-20,243
<b>Gross margin</b>	<b>31,291</b>	<b>31,363</b>	<b>-0.2 %</b>	<b>62,967</b>	<b>62,529</b>	<b>0.7 %</b>	<b>126,015</b>
Other operating income	225	192	16.7 %	345	481	-28.3 %	751
Sales and marketing	-9,057	-9,027	0.3 %	-17,507	-17,798	-1.6 %	-34,591
Research and development	-8,109	-6,642	22.1 %	-16,202	-13,607	19.1 %	-29,275
Administration <sup>1)</sup>	-6,115	-5,683	7.6 %	-11,981	-11,419	4.9 %	-24,478
<b>EBIT</b>	<b>8,235</b>	<b>10,204</b>	<b>-19.3 %</b>	<b>17,622</b>	<b>20,186</b>	<b>-12.7 %</b>	<b>38,422</b>
Financial income	441	417	5.9 %	813	759	7.1 %	1,714
Financial expenses	-2,609	-3,700	-29.5 %	-5,025	-6,930	-27.5 %	-13,124
<b>Profit before taxes</b>	<b>6,067</b>	<b>6,921</b>	<b>-12.3 %</b>	<b>13,409</b>	<b>14,016</b>	<b>-4.3 %</b>	<b>27,011</b>
Income tax	-991	-1,501	-34.0 %	-2,457	-3,065	-19.8 %	-5,944
<b>Result for the period</b>	<b>5,075</b>	<b>5,420</b>	<b>-6.4 %</b>	<b>10,952</b>	<b>10,951</b>	<b>0.0 %</b>	<b>21,067</b>
<b>Other comprehensive income</b>							
Exchange difference on translation of foreign operations	-4,640	792	-686.2 %	-7,177	2,231	-421.7 %	4,047
<b>Comprehensive income for the period</b>	<b>436</b>	<b>6,212</b>	<b>-93.0 %</b>	<b>3,775</b>	<b>13,182</b>	<b>-71.4 %</b>	<b>25,114</b>

<sup>1)</sup> Items related to restructuring decreased administration expense by EUR 0.0 million in Q2/2025 (EUR 0.1 million), by EUR 0.1 million in H1/2025 (EUR 0.2 million) and increased administration costs by EUR 14 million in Q1-Q4/2024.

Earnings per share	4-6/2025	4-6/2024	Change %	1-6/2025	1-6/2024	Change %	1-12/2024
Earnings per share, basic and diluted, EUR	0.03	0.03	-6.4 %	0.06	0.06	0.0 %	0.12

# Statement of financial position

EUR thousand	30 Jun 2025	30 Jun 2024	31 Dec 2024
<b>Assets</b>			
Tangible assets	222	374	326
Right-of-use assets	995	1,231	1,200
Intangible assets	120,528	127,104	125,736
Goodwill	87,083	89,081	89,783
Deferred tax assets	203	236	58
Other long-term receivables	561	177	223
<b>Total non-current assets</b>	<b>209,592</b>	<b>218,204</b>	<b>217,327</b>
Inventories	34	33	29
Accrued income	3,777	3,589	3,333
Trade and other receivables	33,010	30,888	37,049
Interest-bearing receivables	-	3,661	3,757
Income tax receivables	582	1,499	968
Cash and cash equivalents	14,071	16,864	8,095
<b>Total current assets</b>	<b>51,476</b>	<b>56,534</b>	<b>53,231</b>
<b>Total assets</b>	<b>261,068</b>	<b>274,737</b>	<b>270,558</b>

EUR thousand	30 Jun 2025	30 Jun 2024	31 Dec 2024
<b>Shareholders' equity and liabilities</b>			
<b>Total Equity</b>	<b>44,298</b>	<b>34,494</b>	<b>47,018</b>
Interest-bearing liabilities, non-current	136,522	146,185	131,431
Deferred tax liabilities	4,304	2,576	3,584
Deferred revenue, non-current	5,620	7,088	6,398
Other non-current liabilities	13	66	45
<b>Total non-current liabilities</b>	<b>146,459</b>	<b>155,915</b>	<b>141,459</b>
Interest-bearing liabilities, current	30,456	40,906	44,046
Trade and other payables	20,072	23,256	14,142
Provisions	176	-	1,427
Income tax liabilities	509	1,398	387
Deferred revenue, current	19,097	18,767	22,079
<b>Total current liabilities</b>	<b>70,311</b>	<b>84,328</b>	<b>82,081</b>
<b>Total equity and liabilities</b>	<b>261,068</b>	<b>274,737</b>	<b>270,558</b>

# Cash flow statement

EUR thousand	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
<b>Cash flow from operations</b>					
Result for the financial year	5,075	5,420	10,952	10,951	21,067
Adjustments	7,201	8,409	15,129	16,071	32,110
<b>Cash flow from operations before change in working capital</b>	<b>12,276</b>	<b>13,829</b>	<b>26,081</b>	<b>27,022</b>	<b>53,178</b>
Change in net working capital	1,520	6,842	-290	5,414	694
<b>Cash flow from operations before financial items and taxes</b>	<b>13,797</b>	<b>20,671</b>	<b>25,791</b>	<b>32,436</b>	<b>53,872</b>
Net financial items and taxes	-3,043	-3,840	-5,357	-7,716	-15,055
<b>Cash flow from operations</b>	<b>10,754</b>	<b>16,831</b>	<b>20,434</b>	<b>24,720</b>	<b>38,817</b>
<b>Cash flow from investments</b>					
Net Investments in tangible and intangible assets	-2,808	-3,544	-5,503	-6,867	-11,109
Acquisition, net of cash acquired	-	-	-	-132	-132
Proceeds from sale of intangible and tangible assets	0	-	-2	0	1
<b>Cash flow from investments</b>	<b>-2,808</b>	<b>-3,544</b>	<b>-5,505</b>	<b>-6,999</b>	<b>-11,240</b>
<b>Cash flow from financing activities</b>					
Repayments of lease liabilities	-320	-297	-646	-566	-1,174
Repayments of interest-bearing liabilities	-35,334	-15,000	-35,334	-15,000	-30,000
Increase in long-term interest-bearing liabilities	35,000	-	35,000	-	-
Change in short-term interest-bearing liabilities	-	5,000	-8,000	5,000	8,000
Decrease in interest-bearing receivables	3,757	-	3,757	-	-
Dividends paid	-3,493	-	-3,493	-6,114	-12,227
<b>Cash flow from financing activities</b>	<b>-390</b>	<b>-10,297</b>	<b>-8,716</b>	<b>-16,679</b>	<b>-35,401</b>
<b>Change in cash</b>	<b>7,555</b>	<b>2,990</b>	<b>6,212</b>	<b>1,041</b>	<b>-7,824</b>
Cash and cash equivalents at the beginning of the period	6,694	13,894	8,095	15,867	15,867
Effect of exchange rate changes on cash	-178	-20	-236	-45	52
<b>Cash and cash equivalents at period end</b>	<b>14,071</b>	<b>16,864</b>	<b>14,071</b>	<b>16,864</b>	<b>8,095</b>

# Statement of changes in shareholder's equity

EUR thousand	Share capital	Unrestricted equity reserve	Retained earnings	Translation difference	Total
Equity 31 December 2023	80	9,590	25,485	-2,070	33,086
Result of the financial year			10,951	2,231	13,182
<b>Total comprehensive income for the year</b>			<b>10,951</b>	<b>2,231</b>	<b>13,182</b>
Cost of share-based payments			453		453
Dividend			-12,227		-12,227
<b>Equity 30 June 2024</b>	<b>80</b>	<b>9,590</b>	<b>24,661</b>	<b>161</b>	<b>34,494</b>
Equity 31 December 2024	80	9,590	35,371	1,977	47,018
Result of the period			10,952	-7,177	3,775
<b>Total comprehensive income for the period</b>			<b>10,952</b>	<b>-7,177</b>	<b>3,775</b>
Cost of share-based payments			492		492
Dividend			-6,987		-6,987
<b>Equity 30 June 2025</b>	<b>80</b>	<b>9,590</b>	<b>39,828</b>	<b>-5,200</b>	<b>44,298</b>



# Notes to the financial statements

## 1. Basis of preparation

This half-year report has been prepared in accordance with IAS 34, Interim Financial Reporting. The accounting principles applied are consistent with those followed in the annual report 2024, note 1 Basis of preparation and accounting principles.

The information on this half-year report is unaudited. Percentages and figures presented herein may include rounding differences and therefore may not add up precisely to the totals presented. All figures are presented as EUR thousand unless otherwise stated.

### Segment information

F-Secure has only one segment (consumer security). Revenue per sales channel and geographical information about revenue are presented in Note 2 Revenue

### Significant exchange rates and sensitivity to exchange rate changes

One euro is	Closing rate			Average rate		
	30 Jun 2025	30 Jun 2024	31 Dec 2024	1-6/2025	1-6/2024	1-12/2024
USD	1.1720	1.0705	1.0389	1.0787	1.0849	1.0863
GBP	0.8555	0.8464	0.8292	0.8366	0.8573	0.8483
JPY	169.17	171.94	163.06	161.38	163.55	163.50

### FX Sensitivity

The sensitivity of F-Secure's profit before taxes to foreign exchange rate fluctuations when all other variables are held constant is as follows:

+/- 10% FX rate change (EUR million)	30 Jun 2025	30 Jun 2024	31 Dec 2024
USD	-0.8/+0.9	-0.8/+1.0	-1.0/+1.2

The sensitivity of F-Secure's equity to foreign exchange rate fluctuations when all other variables are held constant is as follows:

+/- 10% FX rate change (EUR million)	30 Jun 2025	30 Jun 2024	31 Dec 2024
USD	-5.7/+4.7	-7.2/+5.9	-7.0/+5.7

## 2. Revenue

### Disaggregation of revenue

Revenue from external customers

Sales channels	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Partner channel	30,157	29,404	60,262	58,847	118,237
Security Suite	24,218	23,726	48,690	47,517	95,734
Embedded Security	5,939	5,679	11,571	11,330	22,503
Direct channel (E-commerce)	6,723	7,088	13,721	14,022	28,021
<b>Total</b>	<b>36,880</b>	<b>36,492</b>	<b>73,983</b>	<b>72,869</b>	<b>146,258</b>

Starting 2025, F-Secure will report Partner channel revenue divided in to its main product portfolios: Security Suite and Embedded Security. This reporting approach aims to increase transparency in the company's product mix development, as these have varying profitability levels.

**Security Suite:** F-Secure Total is an all-in-one consumer cyber security application that provides complete protection against scams as well as security, privacy and identity protection on all consumers' personal devices.

**Embedded Security:** Comprehensive portfolio of consumer cyber security capabilities available as Software Development Kits (SDKs) and cloud Application Programming Interfaces (APIs) that can be embedded in Service Provider's app or service, including also F-Secure Sense providing router security. Embedded Security typically has a lower gross margin due to lower pricing, as higher volumes are expected, and partner is responsible for the implementation of the solution.

Geographical information	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Nordic countries	11,267	10,415	22,170	20,783	42,019
Rest of Europe	11,686	12,077	23,578	24,173	48,099
North America	10,979	11,609	22,857	22,852	45,518
Rest of world	2,948	2,391	5,378	5,061	10,621
<b>Total</b>	<b>36,880</b>	<b>36,492</b>	<b>73,983</b>	<b>72,869</b>	<b>146,258</b>

### 3. Goodwill, right-of-use, intangible and tangible assets

EUR thousand	1-6/2025	1-6/2024	1-12/2024
Book value at beginning of period	217,046	215,157	215,157
Additions	5,927	7,434	12,351
Disposals	-52	-2	-74
Depreciation and amortization	-8,027	-6,500	-13,668
Translation differences	-6,066	1,701	3,280
<b>Book value at end of period</b>	<b>208,828</b>	<b>217,791</b>	<b>217,046</b>

EUR thousand	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Depreciation and amortization by function					
Sales and marketing	326	314	643	606	1,213
Research and development	1,539	918	3,159	1,687	3,882
Administration	2,140	2,091	4,320	4,192	8,525
<b>Total depreciation and amortization</b>	<b>4,006</b>	<b>3,323</b>	<b>8,122</b>	<b>6,485</b>	<b>13,621</b>

EUR thousand	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
Amortization	3,659	3,010	7,441	5,886	12,389
Depreciation	346	313	682	599	1,232
<b>Total depreciation and amortization</b>	<b>4,006</b>	<b>3,323</b>	<b>8,122</b>	<b>6,485</b>	<b>13,621</b>

## 4. Financial assets and liabilities

The carrying amount of the Group's interest-bearing financial assets and liabilities does not significantly differ from their fair value. F-Secure's financial assets and liabilities are presented in the following tables.

EUR thousand	Carrying Value		Total
	Financial assets Amortized Cost	Financial liabilities Amortized Cost	
<b>30 Jun 2025</b>			
Cash and cash equivalents	14,071		14,071
Trade receivables	22,586		22,586
Bank loans		165,947	165,947
Trade payables		3,614	3,614
Lease liabilities		1,031	1,031
<b>30 Jun 2024</b>			
Cash and cash equivalents	16,864		16,864
Interest-bearing receivables	3,661		3,661
Trade receivables	22,524		22,524
Bank loans		180,653	180,653
Trade payables		4,790	4,790
Lease liabilities		1,247	1,247
Other interest-bearing liabilities		5,191	5,191
<b>31 Dec 2024</b>			
Cash and cash equivalents	8,095		8,095
Interest-bearing receivables	3,757		3,757
Trade receivables	27,604		27,604
Bank loans		168,933	168,933
Trade payables		1,545	1,545
Lease liabilities		1,210	1,210
Other interest-bearing liabilities		5,334	5,334

The Lookout consumer business unit acquisition in 2023 was financed with debt for which facilities agreement was entered into with Danske Bank A/S and OP Corporate Bank plc. The financing package consisted of two facilities, (i) a EUR 202 million amortizing term loan to finance the acquisition, and (ii) an EUR 20 million revolving loan facility to be used for general corporate purposes of the combined group. Both facilities held a maturity of 5 years since F-Secure has exercised the extension options. The interest rate for credit facility is variable. During the quarter, F-Secure made a term loan repayment of EUR 15 million and also an additional repayment of EUR 15 million to the existing bank loan in June 2025. The revolving credit facility is undrawn at the reporting date.

During the second quarter of 2025, F-Secure signed and withdrew EUR 35 million loan from Nordic Investment Bank (NIB). The loan has a seven-year maturity and the first two years of the loan are repayment-free.

Group Treasury is responsible for monitoring cash balances and cash forecasts to keep liquidity risk at a manageable level. We expect stable and positive cash flow from operations, existing cash balances, and revolving credit facilities to be sufficient to fund our operations and obligations for the next 12 months. All Group's loan agreements include a financial covenant, measured on a quarterly basis. The covenant relates to the ratio between net debt and EBITDA, as defined under the terms of the loan agreement. The group has met covenant terms and conditions on the reporting date.

Prior to completion of the demerger, WithSecure's consumer business conducted by its foreign subsidiaries was separated from the rest of the business into separate companies through business acquisitions or similar transactions in each relevant country. These balances were due for payment in the second quarter of 2025. F-Secure's payables totaled EUR 5.3 million and the receivables totaled EUR 3.7 million. There are no more outstanding balances between WithSecure and F-Secure.

As of 30 June 2025, F-Secure's lease liabilities relate to leases for office premises and cars. In the second quarter of 2024, F-Secure signed a new lease agreement for headquarter office premises. This is recorded in the balance sheet as right-of-use asset and lease liability in July 2025 when the lease term has started, but the lease commitment already exists following the agreement.

## Financial liabilities

Contractual maturities of financial liabilities:	Amount due within 12 months	Amount due after 12 months	Total	Nominal value
Bank loans	30,000	137,000	167,000	165,947
Lease liabilities	473	572	1,045	1,031
<b>Total</b>	<b>30,473</b>	<b>137,572</b>	<b>168,045</b>	<b>166,978</b>

Bank loans and lease liabilities are recorded at amortized cost and the transaction costs are recognized as part of interest expense using the effective interest method.

# Quarterly figures and alternative performance measures

## Income statement quarterly

EUR thousand	4-6/2025	1-3/2025	10-12/2024	7-9/2024	4-6/2024
Revenue	36,880	37,103	37,040	36,349	36,492
Cost of revenue	-5,589	-5,427	-4,943	-4,960	-5,129
<b>Gross margin</b>	<b>31,291</b>	<b>31,676</b>	<b>32,097</b>	<b>31,390</b>	<b>31,363</b>
Other operating income	225	120	112	158	192
Sales and marketing	-9,057	-8,450	-8,711	-8,082	-9,027
Research and development	-8,109	-8,093	-9,184	-6,485	-6,642
Administration	-6,115	-5,866	-7,594	-5,466	-5,683
<b>EBIT</b>	<b>8,235</b>	<b>9,387</b>	<b>6,720</b>	<b>11,515</b>	<b>10,204</b>
Financial net	-2,168	-2,045	-2,398	-2,841	-3,283
<b>Profit before taxes</b>	<b>6,067</b>	<b>7,342</b>	<b>4,322</b>	<b>8,674</b>	<b>6,921</b>
Income taxes	-991	-1,466	-913	-1,966	-1,501
<b>Profit for the period</b>	<b>5,075</b>	<b>5,877</b>	<b>3,408</b>	<b>6,708</b>	<b>5,420</b>



## Key figures

EUR thousand	4-6/2025	1-3/2025	10-12/2024	7-9/2024	4-6/2024
Revenue	36,880	37,103	37,040	36,349	36,492
Revenue growth %	1.1 %	2.0%	0.4 %	3.5 %	19.6 %
Currency neutral growth %	1.9 %	0.5%	0.9 %	3.6 %	20.0 %
EBITA	11,894	13,168	10,102	14,636	13,214
% of revenue	32.3 %	35.5%	27.3%	40.3%	36.2%
Adjusted EBITA	11,860	13,127	11,775	14,636	13,160
% of revenue	32.2 %	35.4%	31.8%	40.3%	36.1%
EBIT	8,235	9,387	6,720	11,515	10,204
% of revenue	22.3 %	25.3%	18.1%	31.7%	28.0%
Profit for the period	5,075	5,877	3,408	6,708	5,420
% of revenue	13.8 %	15.8%	9.2%	18.5%	14.9%
Earnings per share, EUR <sup>1)</sup>	0.03	0.03	0.02	0.04	0.03
Earnings per share, excluding PPA, EUR <sup>1)</sup>	0.04	0.04	0.03	0.05	0.04
R&D costs	8,109	8,093	9,184	6,485	6,642
% of revenue	22.0 %	21.8%	24.8%	17.8%	18.2%
Capital expenditure	2,808	2,695	1,228	3,014	3,544
% of revenue	7.6 %	7.3 %	3.3 %	8.3 %	9.7 %
Deferred revenue	24,718	27,235	28,477	25,197	25,856
Operating cash flow	10,754	9,681	9,086	5,011	16,831
Net debt (+) / Net cash (-)	152,907	157,119	163,625	165,445	166,567
Net debt/Adjusted EBITDA	2.9	2.9	3.1	3.1	3.2 <sup>2)</sup>
Equity ratio %	17.0 %	19.1%	17.4%	14.4%	12.6%
Shareholder's equity per share, EUR	0.25	0.29	0.27	0.22	0.20
P/E ratio	16.5	13.0	22.9	14.1	15.6
Gearing, %	345.2 %	317.9%	356.0%	435.8%	493.5%
Cash conversion, %	89.4 %	66.5%	99.4%	40.5%	124.5%
Personnel at the end of the period	530	506	529	530	519

<sup>1)</sup> Based on the average number of shares during the reporting period.

<sup>2)</sup> Net debt/Adjusted EBITDA for the last 12 months includes Lookout consumer business unit EBITDA on an illustrative basis as if the acquisition had been made on the first day of the period in question.

## Alternative Performance Measures

In addition to EBIT, F-Secure uses Adjusted EBITA and Adjusted EBITDA as key performance indicators when measuring performance between periods. Adjusted EBITA and Adjusted EBITDA exclude items that affect comparability. Items affecting comparability are associated with acquisition and restructuring. Adjusted EBITA and Adjusted EBITDA are presented in addition to EBIT to reflect the underlying business performance and to enhance comparability between periods. F-Secure believes that these comparable alternative performance measures provide meaningful supplemental information by excluding items outside normal business operations, which reduce comparability between the periods.

### Reconciliation between adjusted EBITDA, EBITDA, adjusted EBITA, EBITA and EBIT

EUR thousand	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
<b>Adjusted EBITDA</b>	<b>12,206</b>	<b>13,472</b>	<b>25,669</b>	<b>26,436</b>	<b>53,480</b>
Adjustments to EBITDA					
Items related to restructuring	34	54	75	235	-1,438
<b>EBITDA</b>	<b>12,240</b>	<b>13,527</b>	<b>25,744</b>	<b>26,672</b>	<b>52,042</b>
Depreciation and amortization	-4,006	-3,323	-8,122	-6,485	-13,621
<b>EBIT</b>	<b>8,235</b>	<b>10,204</b>	<b>17,622</b>	<b>20,186</b>	<b>38,422</b>
<b>Adjusted EBITA</b>	<b>11,860</b>	<b>13,160</b>	<b>24,987</b>	<b>25,837</b>	<b>52,248</b>
Adjustments to EBITA					
Items related to restructuring	34	54	75	235	-1,438
<b>EBITA</b>	<b>11,894</b>	<b>13,214</b>	<b>25,062</b>	<b>26,072</b>	<b>50,810</b>
Amortization	-1,712	-1,074	-3,503	-2,002	-4,573
PPA amortization	-1,948	-1,936	-3,938	-3,884	-7,816
<b>EBIT</b>	<b>8,235</b>	<b>10,204</b>	<b>17,622</b>	<b>20,186</b>	<b>38,422</b>

## Classification of adjusted costs in operating expenses

EUR thousand	4-6/2025	4-6/2024	1-6/2025	1-6/2024	1-12/2024
<b>Operating expenses</b>					
Sales and marketing	-9,057	-9,027	-17,507	-17,798	-34,591
Research and development	-8,109	-6,642	-16,202	-13,607	-29,275
Administration	-6,115	-5,683	-11,981	-11,419	-24,478
<b>Total</b>	<b>-23,281</b>	<b>-21,351</b>	<b>-45,690</b>	<b>-42,823</b>	<b>-88,344</b>
<b>Depreciation and amortization by function</b>					
Sales and marketing	-326	-314	-643	-606	-1,213
Research and development	-1,539	-918	-3,159	-1,687	-3,882
Administration	-2,140	-2,091	-4,320	-4,192	-8,525
<b>Total</b>	<b>-4,006</b>	<b>-3,323</b>	<b>-8,122</b>	<b>-6,485</b>	<b>-13,621</b>
<b>Items affecting Comparability (IAC) by function</b>					
Administration	-6,115	-5,683	-11,981	-11,419	-24,478
Less: Items related to restructuring	- 34	- 54	-75	- 235	1,438
Less: PPA amortization	1,948	1,936	3,938	3,884	7,816
<b>Administration excluding IAC</b>	<b>-4,201</b>	<b>-3,801</b>	<b>-8,118</b>	<b>-7,770</b>	<b>-15,224</b>
<b>Operating expenses less depreciation, amortization and IAC</b>					
Sales and marketing	-8,731	-8,712	-16,864	-17,191	-33,377
Research and development	-6,570	-5,724	-13,043	-11,920	-25,393
Administration	-4,009	-3,646	-7,736	-7,462	-14,515
<b>Total</b>	<b>-19,309</b>	<b>-18,083</b>	<b>-37,643</b>	<b>-36,573</b>	<b>-73,286</b>

# Calculation of key figures

Key figure	Definition	Key figure	Definition
EBITDA	EBIT + Depreciation, amortization and impairment	Net debt (+) / Net cash (-)	Interest-bearing liabilities – Interest-bearing receivables - Cash and cash equivalents
EBITA	EBIT + Amortization and impairment	Net debt/Adjusted EBITDA	Net debt/Adjusted EBITDA for the last 12 months
EBIT	Result before taxes and net financial items	Equity ratio, %	Total equity/Total assets
Adjusted EBITDA	EBITDA before items affecting comparability	Gearing, %	(Interest bearing liabilities – cash and bank) / Total equity
Adjusted EBITA	EBITA before items affecting comparability	Cash conversion, %	(Adjusted EBITDA–Capital expenditure –/+ Change in net working capital) / Adjusted EBITDA
Items affecting comparability	Items affecting comparability are associated with restructuring	Earnings per share, EUR	Profit attributable to equity holders of the company / Weighted average number of outstanding shares
Operating expenses	Sales and marketing, research and development, and administration expenses	Earnings per share, adjusted for PPA, EUR	(Profit attributable to equity holders of the company + PPA amortization adjusted by tax impact) / Weighted average number of outstanding shares
Capital expenditure	Corresponds to the Statement of Cash Flow line item Net investments in intangible and tangible assets	Shareholders' equity per share, EUR	Equity attributable to equity holders of the company / Number of outstanding shares at the end of period
Operating cash flow	Corresponds to the Statement of Cash Flow line item Cash flow from operations	P/E ratio	Closing price of the share (at period end) / Earnings per share (annualized)





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